How to reach potential clients?



April 2nd ,2026
Logistics solution Business unit.
TERAOKA SEIKO CO.,LTD

CONFIDENTIAL ©2025 DIGI Group

Benefits

Handling multiple orders simultaneously → **Theoretically 4 times faster picking**

Almost eliminating errors → **No inspection required**

Before



11 + 4 + 2 = 17

Item Picking (Single order picking)	Inspection	Packing

After



Item Picking (Multiple orders picking)	Packing

8 + 2 = 10

Potential market

1. Distribution center
2. Wholesale company
3. Factory warehouse
4. Dark store
5. E-commerce business
6. In-store picking

- ~~Transfer center~~
- ~~Processing center~~

AI-Cart for Distribution Center of COSMED

(The 7-11 Group company in Taiwan)





The biggest two whole sellers to distribute for drug store chain.







Drug store chain(Cosmetics and dairy necessities)　CASE 1

Cosmetics manufacturer A

Cosmetics manufacturer B

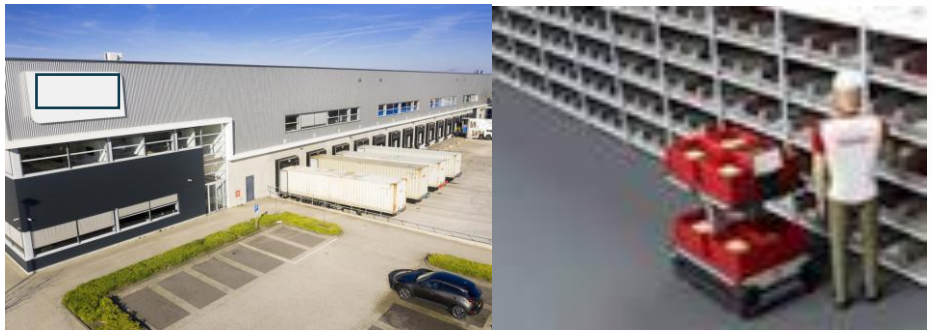
Medicine manufacturer C

Medicine Manufacturer D

Detergent manufacturer E

Detergent manufacturer F

Purchasing goods and having stocks



Whole seller's Warehouse









Drug store chaine

CONFIDENTIAL　©2025 DIGI Group

Drug store chain(Cosmetics and dairy necessities)　CASE 2

Cosmetics manufacturer A

Cosmetics manufacturer B

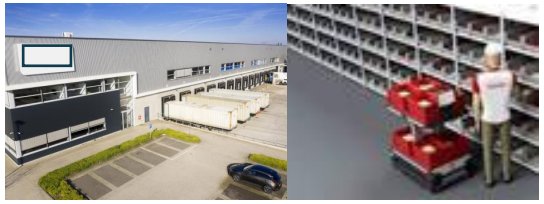
Medicine manufacturer C

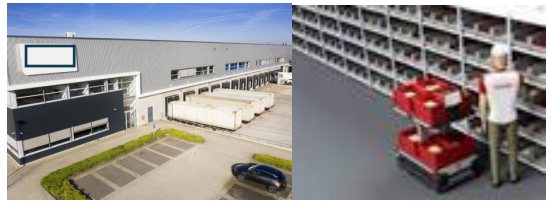
Medicine Manufacturer D

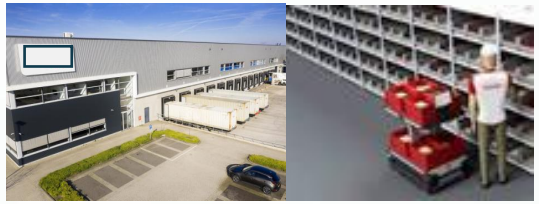
Detergent manufacturer E

Detergent manufacturer F

Undertaking all logistics related works from manufacturers/suppliers







Third party logistics companies









Drug store chain

CONFIDENTIAL　©2025 DIGI Group

Who’s buying DIGI?

Client/Location	Warehouse owned by	Who work in warehouse
UNIQLO in the Netherlands 1	CEAV	CEVA
UNIQLO in the Netherlands 2	UNIQLO	ARVATO
UNIQLO USA in the Unites states	Nittsu	Nittsu
UNIQLO CANADA in Canada	Kuehne + Nagel	Kuehne + Nagel

Client/Location	Warehouse owned by	Who work in warehouse
NOVARTIS in Japan	Mitsubishi logistics	Mitsubishi logistics

— "Third-party logistics providers manage the entire logistics on behalf of their clients — from receiving goods and inventory management to order picking, shipping, and workforce coordination."

Clients can focus on growing their business.

CONFIDENTIAL ©2025 DIGI Group

Potential clients in Thailand













Watosons : 700 stores

Boots : 260 stores

Eveandboy : 64 stores

Matsukiyo : 37 stores

BEAUTRIUM : 34 stores

TSURUHA DRUG : 23 stores

CONFIDENTIAL ©2025 DIGI Group

List picking/handheld terminal picking

List Picking



Low picking efficiency.
Pick errors.
Qty errors.

Handheld terminal Picking



Low picking efficiency.
Qty errors.

Hearing points and rough ROI calculation

CONFIDENTIAL ©2025 DIGI Group